



Investment Approach

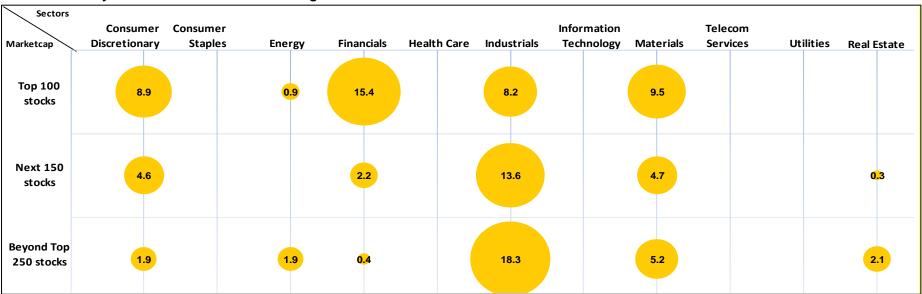
| Scheme Name | Stock Picking Approach | Benchmark Index |
|-----------------------------------|---|--------------------------|
| L&T Equity Fund | No bias, go-anywhere strategy | S&P BSE 200 TRI |
| L&T India Large Cap Fund | Bottom-up with focus on largecap stocks | S&P BSE 100 TRI |
| L&T India Special Situations Fund | Stocks in Special Situations | S&P BSE 200 TRI |
| L&T Business Cycles Fund | Cyclical / Defensive stocks based on the business cycle | S&P BSE 200 TRI |
| L&T Midcap Fund | Bottom-up with focus on midcap stocks | Nifty FF Midcap 100 TRI |
| L&T India Value Fund | Bottom-up with a value bias | S&P BSE 200 TRI |
| L&T Infrastructure Fund | Stocks related to, or benefiting from growth in Infrastructure sector | Nifty Infrastructure TRI |
| L&T Emerging Businesses Fund | Focus on investing in emerging businesses | S&P BSE Smallcap TRI |

Portfolio Details

| Scheme Name | Top 10 Holdings (%) | Total Equity (%) | Debt / Cash (%) |
|-----------------------------------|---------------------|------------------|-----------------|
| L&T Equity Fund | 38.18 | 98.49 | 1.51 |
| L&T India Large Cap Fund | 45.33 | 97.84 | 2.16 |
| L&T India Special Situations Fund | 30.61 | 98.31 | 1.69 |
| L&T Business Cycles Fund | 33.23 | 98.01 | 1.99 |
| L&T Midcap Fund | 21.24 | 90.78 | 9.22 |
| L&T India Value Fund | 27.05 | 94.41 | 5.59 |
| L&T Infrastructure Fund | 35.88 | 92.99 | 7.01 |
| L&T Emerging Businesses Fund | 21.11 | 86.90 | 13.10 |



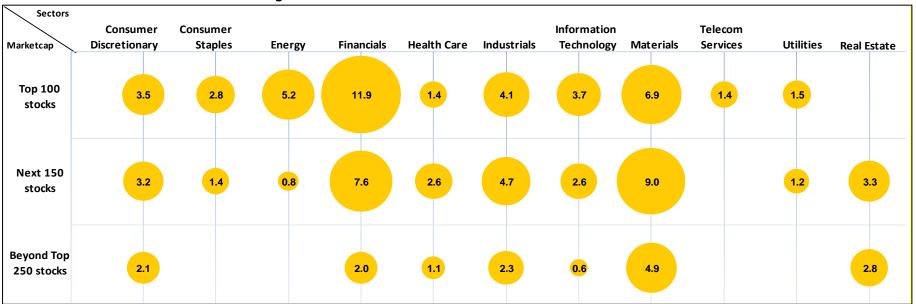
L&T Business Cycles Fund - Portfolio Positioning



| Sectors | Weight in Scheme (%) | Weight in benchmark (%) | Current Positioning | Key Stocks | |
|----------------------------|-------------------------|-------------------------|---|---|--|
| | | | Overweight on Construction Projects, | Engineers India, India Hume Pipe, Sadbhav Engg, | |
| | | | Building Products, Industrial Products and | Timken India, Finolex Cables, Bharat Electronics, | |
| Industrials | 40.1 | 7.5 | Capital Goods | ITD Cementation, KNR Constructions | |
| | | | Overweight in Cement Stocks, Non-Ferrous | Ultratech Cement, Shree Cement, Ramco Cement, | |
| Materials | 19.4 | 9.7 | Metals | Vedanta, Hindalco | |
| | | | Selective exposure to Banking and Financial | ICICI Bank, Indusind Bank, Federal Bank, | |
| Financials | 18.1 | 32.0 | companies | ICICI Barik, iridusirid Barik, Federal Barik, | |
| | | | Overweight in Auto Ancillaries, Consumer | Whirlpool, Blue Star, Maruti Suzuki | |
| Consumer Discretionary | 15.3 | 11.6 | Durables | Willipool, Blue Star, Maruti Suzuki | |
| Energy | 2.8 | 9.6 | Underweight | Aegis Logistics, Indian Oil | |
| Real Estate | 2.3 | 0.3 | Overweight | | |
| Telecommunication Services | 0.0 | 1.6 | No exposure | | |
| Consumer Staples | 0.0 | 9.1 | No exposure | | |
| Information Technology | 0.0 | 10.2 | No exposure | | |
| Health Care | 0.0 | 5.0 | No exposure | | |
| Utilities | 0.0 | 3.4 | No exposure | | |



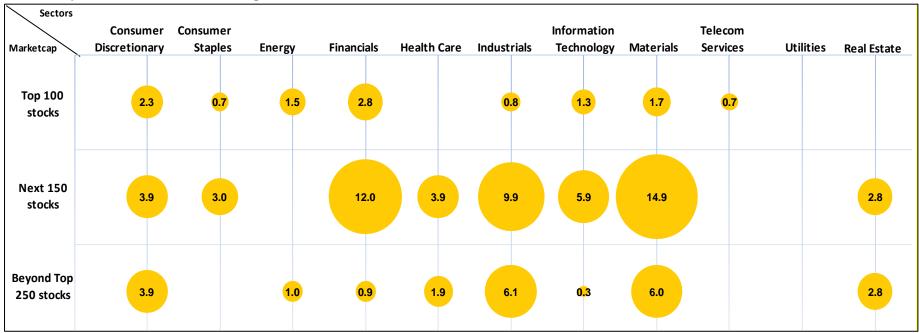
L&T India Value Fund - Portfolio Positioning



| Sectors | Weight in Scheme (%) | Weight in benchmark (%) | Current Positioning | Key Stocks | |
|----------------------------|----------------------|-------------------------|--|---|--|
| Figuration | 04.5 | 00.0 | Selective exposure to Banking and Financial | Federal Bank, Indian Bank, Vijaya Bank, Bajaj | |
| Financials | 21.5 | 32.0 | companies | Finserv | |
| Materials | 20.7 | 9.7 | Overweight in Cement, Chemicals, Non Ferrous Metals | Grasim, Indian Cements, Navin Fluorine, Tata Chemicals | |
| Industrials | 11.0 | 7.5 | Overweight in Construction Projects, Building Products | Engineers India, KEC International | |
| Consumer Discretionary | 8.7 | 11.6 | Overweight in Textiles, Auto Ancillaries, Retailing | KPR Mill, Jay Bharat Maruti, Future Retail | |
| Information Technology | 6.8 | 10.2 | Underweight | HCL Tech | |
| Real Estate | 6.1 | 0.3 | Overweight | Sunteck Realty, Brigade enterprise | |
| Energy | 6.0 | 9.6 | Selective exposure to OMCs | Mangalore Refinery | |
| Health Care | 5.1 | 5.0 | Neutral | Dishman Carbogen, Neuland labs | |
| Consumer Staples | 4.2 | 9.1 | Underweight | ITC | |
| Utilities | 2.7 | 3.4 | Overweight in Gas Distribution/Supplier | Indraprastha Gas, Gail | |
| Telecommunication Services | 1.4 | 1.6 | Underweight | Idea Cellular | |



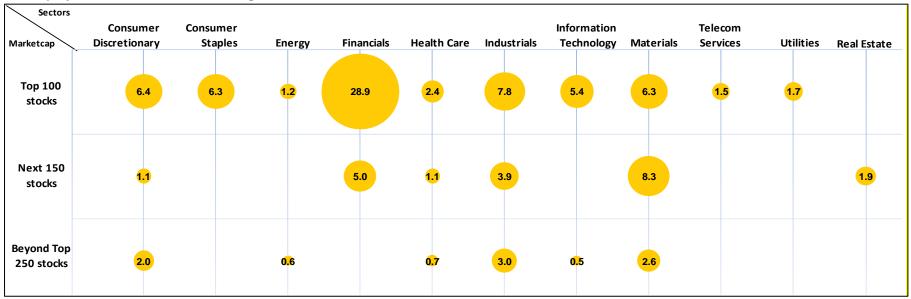
L&T Midcap Fund - Portfolio Positioning



| Sectors | Weight in Scheme (%) | Weight in benchmark (%) | Current Positioning | Key Stocks |
|----------------------------|-------------------------|-------------------------|---|--|
| Materials | 22.6 | 12.7 | Overweight on Cement, Chemicals | Ramco Cement, Aarti Industries |
| Industrials | 16.8 | 18.6 | Overweight on Construction Projects, Industrial Products | Techno Electric, Engineers India, Indian Hume Pipe, Supreme Ind |
| Financials | 15.7 | 20.0 | Selective exposure to banks and financial companies | Indusind Bank, Federal Bank, Sundaram Finance |
| Consumer Discretionary | 10.1 | 15.9 | Selective exposure to Textiles | KPR Mill, Dollar industries |
| Information Technology | 7.5 | 5.7 | Overweight | Mphasis |
| Health Care | 5.8 | 11.3 | Underweight | Dishman Carbogen |
| Real Estate | 5.5 | 2.1 | Overweight | Godrej properties, Brigade enterprise |
| Consumer Staples | 3.7 | 5.7 | Underweight | Berger paints, Emami |
| Energy | 2.4 | 1.4 | Selective exposure to OMCs | HPCL |
| Telecommunication Services | 0.7 | 1.0 | Overweight | Idea Cellular |
| Utilities | 0.0 | 5.7 | No exposure | - |



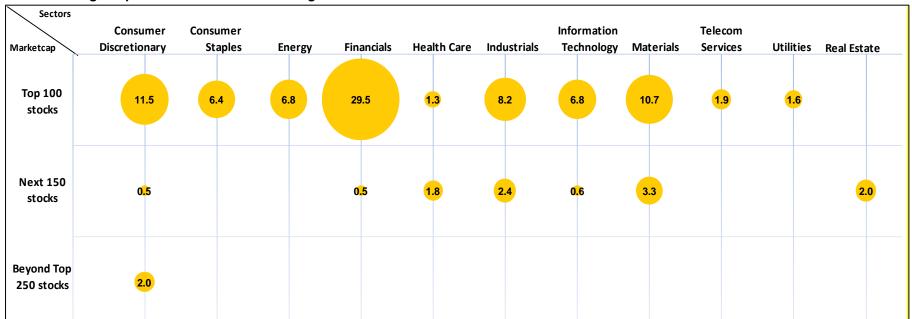
L&T Equity Fund – Portfolio Positioning



| Sectors | Weight in Scheme (%) | Weight in benchmark (%) | Current Positioning | Key Stocks |
|----------------------------|-------------------------|-------------------------|---|---|
| Financials | 33.91 | 31.97 | Selective exposure to banks and financial companies | Indusind Bank, Kotak Mahindra Bank, Max Financial, ICICI Prudential LIC |
| Materials | 17.15 | 9.74 | Overweight on Cement | Ultratech Cement, Ramco Cement |
| Industrials | 14.68 | 7.54 | Overweight on Construction Projects, Capital Goods | L&T, Techno Electric, Bharat Electronics |
| Consumer Discretionary | 9.53 | 11.56 | Overweight on Auto Ancillaries, Media, Retail | Sundram Fasteners, Tube Investments, Zee entertainment |
| Consumer Staples | 6.25 | 9.11 | Underweight | ITC |
| Information Technology | 5.90 | 10.17 | Underweight | TCS, HCL Tech |
| Health Care | 4.16 | 4.96 | Underweight | Sun Pharma |
| Real estate | 1.91 | 0.29 | Overweight | Godrej properties, Oberoi realty |
| Energy | 1.77 | 9.61 | Underweight | HPCL |
| Utilities | 1.67 | 3.43 | Underweight | Gail |
| Telecommunication Services | 1.46 | 1.61 | Neutral | Bharti Airtel |



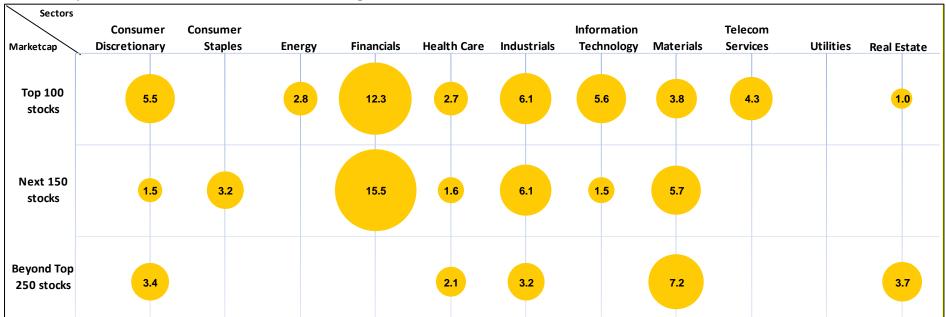
L&T India Large Cap Fund - Portfolio Positioning



| Sectors | Weight in Scheme (%) | Weight in benchmark (%) | Current Positioning | Key Stocks |
|----------------------------|-------------------------|-------------------------|---|---|
| Financials | 30.0 | 32.8 | Selective exposure to Banks | Indusind bank, SBI |
| Materials | 14.0 | 8.9 | Overweight in Cement, Non Ferrous Metals | Shree Cement, Ramco Cement, Ultratech Cement |
| Consumer Discretionary | 13.9 | 11.0 | Overweight | Maruti Suzuki, Zee Entertainment, MRF |
| Industrials | 10.6 | 6.8 | Overweight in Construction Projects, Capital Goods | Bharat Electronics, L&T |
| Information Technology | 7.4 | 10.8 | Underweight | TCS |
| Energy | 6.8 | 10.8 | Underweight | HPCL |
| Consumer Staples | 6.4 | 9.6 | Underweight | ITC, Britannia |
| Health Care | 3.1 | 4.5 | Underweight | Sun Pharma |
| Real Estate | 2.0 | 0.2 | Overweight | Oberoi Realty |
| Telecommunication Services | 1.9 | 1.7 | Neutral | Bharti Airtel |
| Utilities | 1.6 | 2.9 | Underweight | |



L&T India Special Situations Fund - Portfolio Positioning



| Sectors | Weight in Scheme (%) | Weight in benchmark (%) | Current Positioning | Key Stocks |
|----------------------------|-------------------------|-------------------------|--|--|
| | | | Selective exposure to banks and financial | Federal Bank, ICICI Pru Life |
| Financials | 27.7 | 32.0 | companies | |
| Materials | 16.6 | 9.7 | Exposure to Metals | Tata Steel, Jindal Steel, Nalco |
| Industrials | 15.3 | 7.5 | Overweight in Construction projects, Industrial products | L&T, KNR Constructions, Swaraj Engines |
| Consumer Discretionary | 10.3 | 11.6 | Overweight in Retailing | Future Retail, Future Lifestyle |
| Information Technology | 7.1 | 10.2 | Underweight | HCL tech, Mphasis |
| Health Care | 6.3 | 5.0 | Overweight | Divi's Lab, Sun Pharma, Dishman Carbogen |
| Real Estate | 4.7 | 0.3 | Overweight | Arihant superstructures |
| Telecommunication Services | 4.3 | 1.6 | Overweight | Bharti Airtel, Bharti Infratel |
| Consumer Staples | 3.2 | 9.1 | Underweight | Emami |
| Energy | 2.8 | 9.6 | Underweight | HPCL |
| Utilities | 0.0 | 3.4 | | |



L&T Infrastructure Fund – Portfolio Positioning

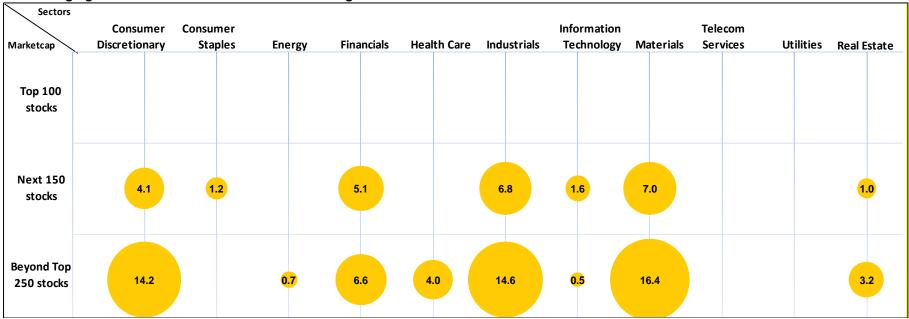
| Sectors Marketcap | Consumer Discretionary | Consumer Staples | Energy | Financials | Health Care | Industrials | Information Technology | Materials | Telecom Services | Utilities | Real Estate |
|--------------------------|---------------------------|---------------------|--------|------------|-------------|-------------|---------------------------|-----------|---------------------|-----------|-------------|
| Top 100 stocks | 2.1 | | 1.9 | | | 12.5 | | 14.9 | 7.8 | 1.0 | 1.3 |
| Next 150 stocks | | | | | | 13.1 | | 7.4 | 2.2 | | 1.6 |
| Beyond Top 250 stocks | 1.9 | | 0.7 | | | 14.2 | | 7.1 | 0.3 | | 3.1 |

| Sectors | Weight in Scheme (%) | Current Positioning | Key Stocks |
|----------------------------|-------------------------|--|--|
| | | Exposure to Transportation, Construction Projects, | Techno Electric, Indian Hume Pipe, L&T, Triveni |
| Industrials | 39.7 | Industrial Capital Goods | Turbine, Cummins India |
| Materials | 29.4 | Exposure to Cement, Metals | OCL India, Ramco Cements, Tata Steel |
| Telecommunication Services | 10.2 | - | Bharti Airtel, Idea Cellular, Bharti infratel |
| Real Estate | 6.1 | Overweight | Arihant Superstructures, Sunteck Realty, Oberoi Realty |
| Consumer Discretionary | 4.0 | - | - |
| Energy | 2.6 | - | - |
| Utilities | 1.0 | - | - |
| Information Technology | 0.0 | No exposure | - |
| Financials | 0.0 | No exposure | - |
| Consumer Staples | 0.0 | No exposure | - |
| Health Care | 0.0 | No exposure | - |



For product labeling please refer to the last page. Source: Bloomberg, ICRA mfie, Internal. Data as on 28th February 2018. Sectors shown are based on Global Industry Classification Standard (GICS). Sterlite Technologies Limited and Astra Microwave Products Limited are classified under Telecom sector and Centum Electronics Limited is classified under Industrial Capital Goods as per AMFI classification. These stocks are classified under IT sector currently as per GICS classification. However, for these stocks we have classified as per AMFI sectors in the above table.

L&T Emerging Businesses Fund – Portfolio Positioning



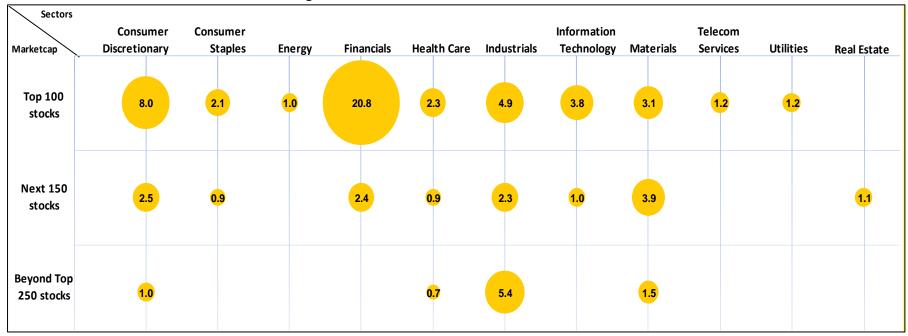
| Sectors | Weight in Scheme (%) | Weight in benchmark (%) | Current Positioning | Key Stocks |
|------------------------|----------------------|-------------------------|--|---|
| Materials | 23.4 | 18.4 | Cement, Chemicals | Ramco Cement, Aarti Ind |
| Industrials | 21.4 | 21.1 | Overweight in Construction Projects, Industrial Capital Goods | Swaraj Engines, Techno Electric, Indian Hume Pipe, Triveni Turbine |
| Consumer Discretionary | 18.3 | 19.6 | Overweight in Auto Ancillaries, Textiles | Rane Holdings, Tube Investments, TVS Srichakra, KPR Mill |
| Financials | 11.7 | 13.2 | Underweight | City Union Bank, Indian Bank |
| Real Estate | 4.2 | 3.2 | Overweight | Godrej properties, Sunteck realty |
| Health Care | 4.0 | 6.4 | Underweight | Dishman Carbogen |
| Information Technology | 2.1 | 6.9 | Underweight | - |
| Consumer Staples | 1.2 | 5.4 | Underweight | Avanti Feeds |
| Energy | 0.7 | 1.3 | Underweight | Aegis Logistics |



| Telecommunication Services | 0.0 | 0.4 | No Exposure | - |
|----------------------------|-----|-----|-------------|---|
| Utilities | 0.0 | 2.9 | No Exposure | - |

For product labeling please refer to the last page. Source: Bloomberg, ICRA mfie, Internal. Data as on 28th February 2018

L&T India Prudence Fund – Portfolio Positioning



| Sectors | Weight in Scheme (%) | |
|----------------------------|----------------------|---|
| Financials | 23.2 | Equity portion is currently 71.9% of total portfolio Modified Duration for the debt portion of the portfolio is 3.27 years |
| Industrials | 12.6 | |
| Consumer Discretionary | 11.5 | |
| Materials | 8.5 | |
| Information Technology | 4.7 | |
| Health Care | 3.9 | |
| Consumer Staples | 3.0 | |
| Telecommunication Services | 1.2 | |
| Utilities | 1.2 | |



| Real Estate | 1.1 |
|-------------|-----|
| Energy | 1.0 |

For product labeling please refer to the last page. Source: Bloomberg, ICRA mfie, Internal. Data as on 28th February 2018

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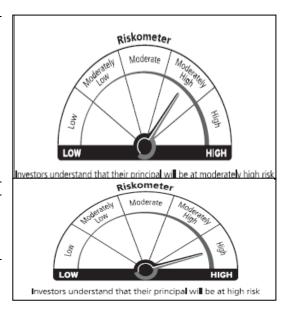
Sectors shown are based on Global Industry Classification Standard (GICS).

Risk Factors: Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

SCHEME NAMES

This product is suitable for investors who are seeking*

- L&T Equity Fund An open-ended equity growth scheme: Long term capital growth Investment predominantly in equity and equity-related securities
- **L&T India Special Situations Fund** An open-ended equity growth scheme: Long term capital growth Investment predominantly in equity and equity-related securities, with key theme focus being "Special Situations". i.e. "situations that are out of the ordinary"
- L&T India Large Cap Fund An open-ended equity growth scheme: Long term capital appreciation Investment in equity and equity related securities, including equity derivatives in the Indian markets and foreign securities; with predominant investments in large cap stocks
- **L&T India Value Fund** An open-ended equity growth scheme: Long term capital appreciation Investment predominantly in equity and equity-related securities in Indian markets and foreign securities, with higher focus on undervalued securities
- L&T Business Cycles Fund An open-ended equity scheme: Long term capital appreciation Investment predominantly in equity and equity-related securities, including equity derivatives in Indian markets with focus on riding business cycles through dynamic allocation between various sectors and stocks at different stages of business cycles in the economy
- **L&T India Prudence Fund** An open-ended equity growth fund: Long term capital appreciation and generation of reasonable returns Investment in equity and equity-related securities and debt and money market instruments.
- **L&T Midcap Fund** An open-ended equity scheme: Long term capital appreciation Investment primarily in midcap equity and equity-related securities
- L&T Infrastructure Fund An open-ended equity scheme: Long term capital appreciation Investment predominantly in equity and equity-related instruments of companies in the infrastructure sector





L&T Emerging Businesses Fund – An open-ended equity scheme: • Long term capital appreciation • Investment predominantly in equity and equity-related securities, including equity derivatives in Indian markets with key theme focus being emerging companies (small cap stocks); and foreign securities.

*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

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